

# Martin's Point

Where health  
starts with *you.*



MILITARY HEALTH PLANS • MEDICARE ADVANTAGE PLANS • PRIMARY & SPECIALTY CARE



# ✧ We're on a mission to deliver the care every person deserves.

Martin's Point is a not-for-profit health care organization headquartered in Maine. We have proudly provided care and coverage to our community for over 40 years.

## What we offer:

### ✧ TRICARE Prime®

Covering military families through our US Family Health Plan in the Northeast.

### ✧ Medicare Advantage Plans

Covering eligibles through our Generations Advantage plans in Maine and New Hampshire.

### ✧ Primary & Specialty Care

Delivering top-quality primary and specialty care at six locations in southern Maine and New Hampshire,

## What we care about:

### ✧ Community

We support local nonprofits through volunteerism, charitable contributions, and strategic partnerships.

### ✧ Culture

We are a certified Great Place to Work® with over 1,000 employees.

# ✦ Our Health Care Centers

## Care

We offer primary and specialty care services including family medicine, pediatrics, internal (adult) medicine, osteopathic medicine, sports medicine, behavioral health and physical therapy, on-site labs and radiology, and more.

## Trust

Evidence shows that patients who trust their providers are more engaged in their health care and have better outcomes. Fostering these trusting relationships is at the core of our work.

## Quality

We use Press Ganey surveys (the industry's recognized leader in measuring patient satisfaction) to gauge patients' experiences. Our providers earn consistently excellent ratings every year.



✦ Over 70 Providers ✦ Over 90,000 Patients

# Military Health Plans

## US Family Health Plan—a TRICARE Prime® Option

### All-In-One Plans

The US Family Health Plan is a comprehensive, managed-care plan covering hospital stays, doctor visits, and prescriptions with value-added discounts. Members receive care from a wide network of local, civilian health care providers.

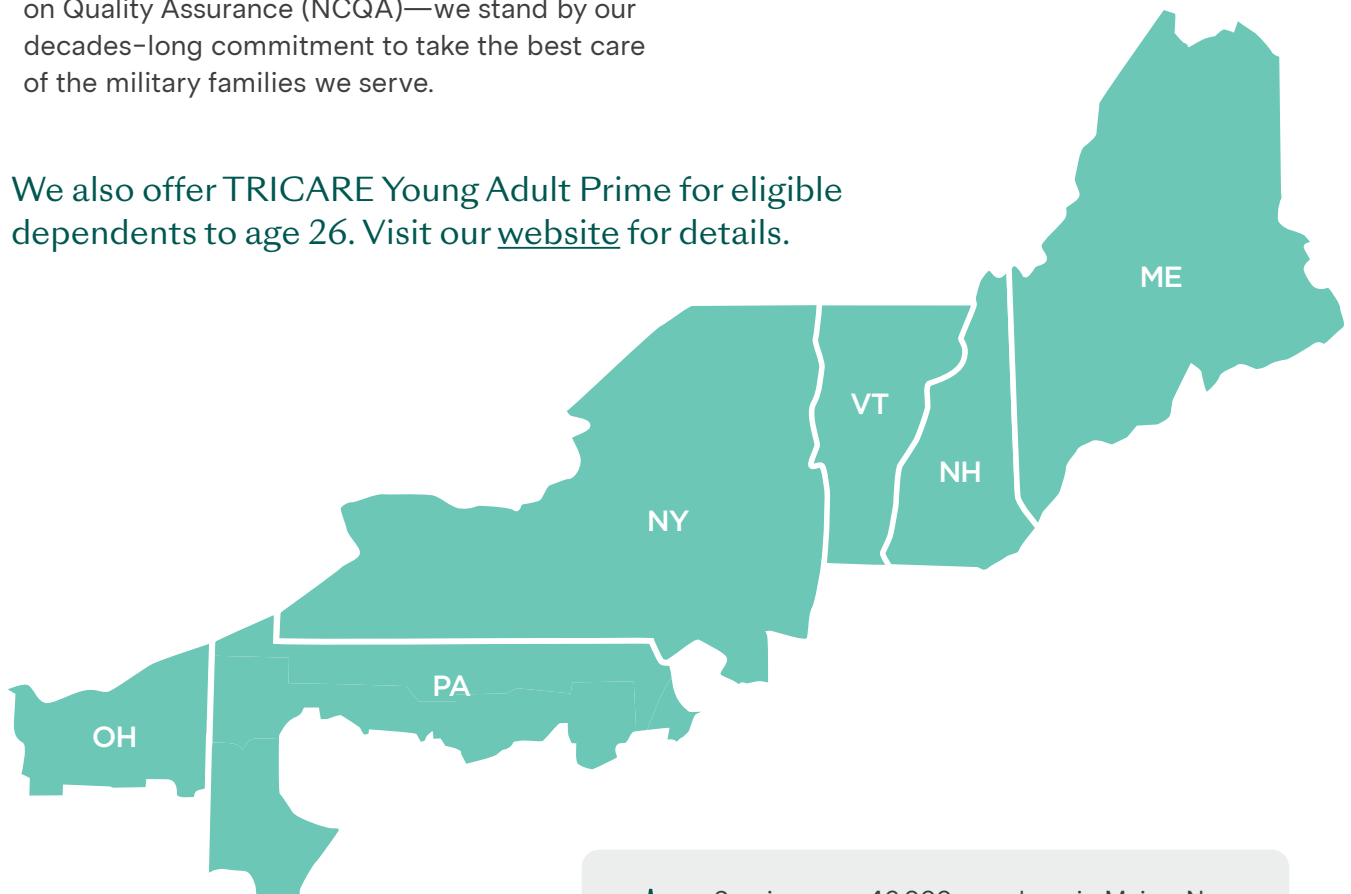
### Serving Military Families

The plan is available for family members of active-duty military personnel and military retirees and their dependents.

### High Ratings

With a 5-out-of-5 member satisfaction score and high ratings from the National Committee on Quality Assurance (NCQA)—we stand by our decades-long commitment to take the best care of the military families we serve.

We also offer TRICARE Young Adult Prime for eligible dependents to age 26. Visit our [website](#) for details.



Serving over 46,000 members in Maine, New Hampshire, and Vermont, Upstate New York, Northern and Western Pennsylvania, and Northeastern Ohio.



# ★ Medicare Advantage Plans

## Generations Advantage

Our Generations Advantage plans are Medicare Advantage (Part C) plans that cover all Medicare Part A and B services (hospital stays and medical visits/services) plus Part D prescription drugs, and more in one convenient plan.

Since our initial offering in 2010, we have grown to become Maine's most popular Medicare Advantage plan, covering nearly 83,000 members in Maine and New Hampshire. And we are proud to offer plans that have earned high Medicare Star Ratings year after year.

Members may choose from plans tailored to meet a variety of health care needs and preferences. Our plans offer a wide network of over 15,000 providers, including all major health care systems in Maine and New Hampshire, with coverage for out-of-network care included in most plans. We are proud to be able to offer such high-quality coverage to our Maine and New Hampshire neighbors from a local, not-for-profit they can trust.



# ★ Focusing on prevention and care management

## Our Proactive Approach to Care

Proactive prevention and care management form the pillars of our strategy for keeping our patients and members as healthy as they can be. We use education and incentives to encourage annual preventive care visits and screenings to catch conditions early, when treatment is most successful.

For patients and plan members with multiple chronic conditions, we offer a range of care management options—from standard level supports to targeted programs with more intensive care coordination and interventions.

Several care management programs go beyond the purely clinical to address the social, environmental, and behavioral factors that impact well-being. Community-based nurses work with members and their primary care providers to identify needs, set patient-centered goals, and coordinate specialty and social services.

This comprehensive approach removes barriers so patients can stick with their treatment plans and avoid unnecessary ER visits and hospitalizations. The results: happier, healthier patients with improved health outcomes, quality of life, and significant cost savings.

# ☀ Supporting our community

At Martin's Point, we believe in the power of partnership. We invest our resources to support local nonprofits addressing social, economic, environmental, and behavioral health needs. Through employee volunteerism, focused giving, and strategic nonprofit partnerships, we're working together to create a healthier community.

**During the average year, we sponsor more than 60 events supporting our local communities.**

Sponsorships include these and more:

- Athletic Events
- Social Events
- Conferences/Expos
- Parades/Festivals
- Camaraderie of Courage
- Veterans Outreach Center
- AUSA (Association of the United States Army)
- Clear Path for Veterans
- American Cancer Society
- Tri for a Cure
- Girls on the Run 5k (ME and NH)
- Center for Grieving Children LOVE Gala
- Maine Adaptive Ski-A-Thon
- Equality Maine Pride
- American Heart Association Go Red Luncheon and Heart Walk



# Our culture of caring

We care passionately for the well-being of the people we serve, each other, our families, and our communities. The Martin's Point family remains close knit because we work within a unique culture based on shared values.

## A Great Place to Work since 2016

Over the years, we have created an environment where our people feel valued, supported, and inspired to do their best work.

We've been recognized for providing a great work environment and fostering a company culture of contributing to our community.



### Our Values

- We help each other.
- We act as owners of the business.
- We take care of ourselves.
- We are always learning better ways to do things.
- We trust each other.
- And we have fun doing it!

### It's the little things...

**Employee Appreciation:** Celebratory events, Ice Cream Day, Thanksgiving pies for all employees, and more.

**Volunteer Time Off Program:** Up to 24 paid hours for employees to use to give their time and energy supporting our community.

**Charitable Contributions Program:** Providing additional financial support to local nonprofits served by our employee volunteers.

### And the big things...

- Competitive compensation
- Tuition reimbursement
- Excellent benefits
- Professional development opportunities



## How can I find out more?



Call 1-800-322-0280



Visit [MartinsPoint.org](https://MartinsPoint.org)



“Being able to call and talk to a real person is what makes the customer experience with Martin’s Point exceptional.”



# Martin's Point

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